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MDM Discovery Questions

Question	Response
Company Name	
Name and Title of Main Contact	
Industry	
What type of mobile devices are your employees using (iPhone, iPad, Blackberry, Android, Windows Mobile, Windows CE, Palm, etc.)?	
How many mobile devices do you support?	
Are the devices corporate or employee owned? If you allow employees to access corporate email on personal devices, how do you do so today?	
What type of email platform do you use (Exchange, Lotus Notes/Traveler, Google, etc.)? If Exchange, what version - 2003, 2007, 2010?	
What are your main challenges and goals for mobile device management?	
What solutions have you implemented for managing smartphones? BES, Exchange/ActiveSync, Other Third Party?	
Do you have the Apple APNS certificate? If not, will you obtain one in the future?	
Any other specific requirements or feedback?	
Are you evaluating other MDM solutions at this time? Any positive or negatives about those evaluations?	
Would you like to evaluate the MaaS360 MDM solution? (If not, what is the next step?)	